

Implementation of the EU optional quality term "mountain product" Part 1

Guillaume Corradino Euromontana Brussels, 10 April 2024



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What is Euromontana?

European multisectoral association for cooperation and development of mountain areas (since 1996)

Around 65 members from 16 countries

► Comprising :

Martin Low Low (a)

- regional and local authorities
- regional development agencies
- chambers of commerce and industry
- agriculture organisations
- environmental organisations
- research organisations
- training institutes...



EUROMONTAN.

25 years of work on mountain foods: From research to European legislation to implementation



The optional quality terms

European Commission definition:

MATA CONTRACTOR

Optional quality terms help farmers to market products made in difficult natural conditions, such as mountainous regions or islands, while others are used to promote local farming and direct sales.





Expected benefits

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- Recognising the social, environmental and touristic value and constraints of mountain areas, and help farmers market the product better but also ensures certain characteristics are clear to the consumer
- Alternative for producers who cannot access other quality schemes: easy to use (few criteria, no certification fees)
- Prevent fraudulent use of "mountain product" with a clear, simple legislation (only criteria is geography).



Art.31 Regulation 1151/2012: definition of an optional quality term "Mountain products":

-both the raw materials and the feedstuffs for farm animals come essentially from mountain areas

 \wedge Products of animal origin:

- 2/3 life in mountain areas
- at least ¼ life in transhumance grazing on pastures in mountain areas
- ✓ Feedstufs:
 - % of annual animal diet (expressed as a % of dry matter) produced in mountain areas should be 50% for all animals but 60% for ruminants, 25% for pigs
- in the case of processed products, the processing also takes place in mountain areas
- Precised in the Delegated Act 665/2014





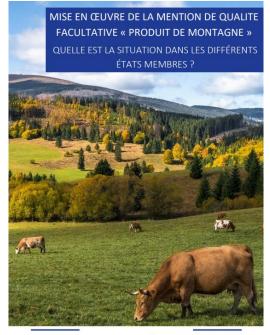
This common framework has to be implemented at national level

► At Member States level, to define:

- Derogations for processing outside mountain areas (area of 30 km)
- -Conditions for controls
- -Use of logo
- -(pre) autorisation /notification of farmers
- -Registration (or not) in a database

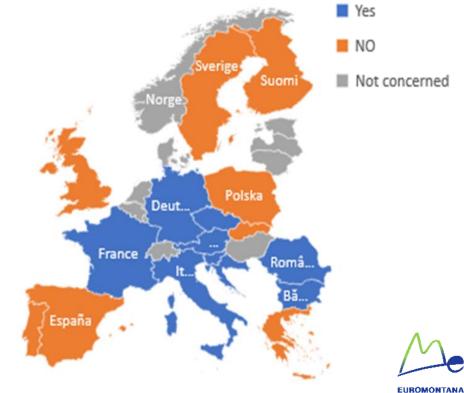


Implementation of the EU Optional Quality Term "mountain product" (2020)





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Very different implementation levels

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Austria							
Bulgaria							25
Croatia							
Cyprus							
Czech Republic							
Finland							
France							
Germany							
Greece							
Italy							1 186
Poland							
Portugal							
Romania							3 777
Slovakia							
Slovenia							0
Spain							
Sweden							

Key conclusions from the 2020 study

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- Not relevant everywhere and for everyone
- Used both in complementarity with other quality schemes (IT, FR), or alone (RO)
- Communication campaigns to producers and consumers are key drivers of uptake
- No EU-level recognition by consumers, and weak recognition when there is no national logo.



From quantitative to qualitative assessment

► What is the actual impact of the OQT?

- Have the expected advantages been realised?
- -What is the impact on consumer perception and revenues for farmers?
- Is it an incentive to relocate or develop value chains in mountain areas? (to comply with OQT geographical criteria)
- Does it contribute to the economic resilience of mountain value chains?
- What are the best use cases for the Optional Quality Term ? As standalone quality term or together with other quality terms?

More data and research needed

- MOVING study (IT / RO)
- -World Bank study (RO)





Implementation of the EU optional quality term "mountain product" Part 2

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The future of the Optional Quality Term « mountain product »

► Generally

- We need more data and impact assessments similar to those carried out in Romania and in the MOVING project.
- We need to hear from the producers

At Member State level

- Generally, more clarity and incentives to foster the use of the OQT.
- A national registry and more support for producers are needed (awareness and information about the scheme and realistic messages on potential benefits)
- A (national?) logo and communication campaign to raise awareness among consumers are key to any meaningful implementation.
- Support cooperation and collective governance among mountain producers.

► At EU level

- Facilitate the promotion of OQT products through the Promotion programme (OQT not clearly listed on website, and promotion programme not adapted to small producers)
- LONGER TERM | Reassess the creation of a common EU logo, similar to the one for Outermost Regions, to strengthen the scheme and its recognition (taking into account producers needs)



The future of the Optional Quality Term « mountain product »

► For Euromontana

- Update of the 2020 study with fresh data and qualitative assessment from recent studies.
- Keep working with mountain actors, including producers, to better understand how this OQT is implemente.
- Keep working with AREPO to better understand the interactions between OQT and PDOs/PGIs



Thank you !

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Let's keep in touch

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